

New European Distributor



Schneeberg Union Armaturen
Haverlah, Germany.
Hr Zhang
marketing@schneeberg-amaturen.com
www.schneeberg-amaturen.com



Welcome to Hr Zhang and his colleagues who are our new European distributors based near Hanover, Germany. Schneeberg Union have many years of experience of supplying high quality valves to leading European chemical producers such as BASF, Covestro, Inovyn and more. They are familiar with DIN and ASME specifications and have provided great service to their customers. Hr Zhang is convinced that he can help us to introduce Hunt & Mitton products to his customers. We are looking forward to a long and prosperous working relationship with our new distributor.

Agent Conference a Great Success



Congratulations to David Luo and his team for organising our first agent sales conference for our sales agents network based in China. The conference was held in September in the city of Huangshan in the Anhui province with over 20 companies in attendance. The agents were reassured by the high quality of the products we produce and we look forward to increasing sales in 2021.

Another USA customer joins the list



Following some great work by our USA distributor Chemflow Products, another USA customer has joined the growing list of chemical producers to use and allow Hunt & Mitton products into their manufacturing sites in Louisiana close to the Mississippi river. They are the worlds No 1 chlor alkali producer and have demanding quality checks and procedures. This represents a significant success in gaining their site approval as they join other blue ribbon chlor alkali companies who use our products.



Pumping liquid chlorine



This customer is one of the largest Caustic Soda and chlorine manufacturers in India. They recently fitted a new chlorine pumping skid to provide feed for the manufacturing of aluminium chloride. During 2020 they have been adding to their total of Hunt & Mitton valves fitted which includes manual and actuated isolation valves as well as our specialised chlorine control valves.

